NOTICE OF AWARD

Payee ID#:	1274542278700	Contact Name:	David Groesch
Grey Wall Software LLC		Phone:	203-782-5944 x511
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New Haven, CT 06510-2045			

Re: Contract Number: 405-19E029001
     Solicitation Number: 405-17-R072541
     Description: Commercial Off-the-Shelf (COTS) Contractor-Hosted solution to facilitate the
                            development and maintenance of an Emergency Plan Management System (EPMS)

Your company submitted a response to the Department of Public Safety for the above-referenced solicitation. The Department of Public Safety accepts your response for the goods or services listed in the attached draft purchase order.

The initial term of the Contract begins on the date that the Department of Public Safety signs the notice of award. The solicitation document addresses further the term of the Contract, including expiration, termination, or any possible renewals.

The Contract consists of the following documents, which are incorporated by reference. In the event of a conflict between documents, conflicts will be resolved by reference to the documents in the following order of priority.
   1. This notice of award, including any clarifications or exceptions
   2. The solicitation, including any addendums
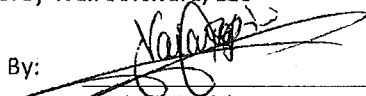   3. Vendor's response, including any BAFO

The Department of Public Safety accepts only those clarifications and exceptions specifically noted in this notice of award.

The Department of Public Safety specifically denies all other clarifications and exceptions. The Department of Public Safety specifically disclaims any oral discussions, representations, or accommodations regarding clarifications or exceptions.

The Contract may be modified only through a written amendment executed by an authorized representative of the Department of Public Safety.

Grey Wall Software, LLC.

By: _____
        Naiara Azpiri

Title: Vice President of Sales

Date: 10-3-18

Department of Public Safety

By: _____
        Freeman F. Martin

Title: Deputy Director
          Homeland Security

Date: 10-19-18

CLARIFICATIONS

Both Parties agree to the following clarifications.

CLARIFICATION QUESTION #1: API Integration: For APIs who is responsible for building for current or future needs and is there an additional cost?

GREY WALL SOFTWARE, LCC RESPONSE:
DPS and Grey Wall will collaborate on the building of APIs for integrations of DPS systems. Grey Wall will do the bulk of the building, however, Grey Wall will need information and assistance from DPS to ensure we have the proper information for integrations either from DPS or 3rd Parties. For any integrations that have previously been built for the Veoci system which DPS will require will be available during implementation, such as WebEOC, Kronos, and PeopleSoft, and are included in the current proposal. Some collaboration may be necessary for specific DPS versions of the systems.

Any additional integrations will be charged at $250/hour, and have an annual maintenance fee of $5,000 per integration. A complete list of systems to be integrated will be provided by DPS for required implementation prior to contract signing.

Agreed Upon Disposition: The Department accepts this clarification.

CLARIFICATION QUESTION #2: Plan "Modules" and Platform Components: Are the plans management software module of another Veoci system or is it a standalone product?

GREY WALL SOFTWARE, LCC RESPONSE:
VEOCI is not a modular system, nor does it have standalone products. The pricing of this contract limits TXDPS to 51 Enterprise licenses and 2,500 "planner only" licenses. With this, the 51 Enterprise users will have access to all facets of the VEOCI platform and the 2,500 planning users will have access for edits, updates and modification of their plans. If TXDPS so chooses, the entire 2,551 users can be licensed as Enterprise Users (without any limitations). This would involve additional license fees.

In addition, to achieve optimal results given the versatility of the platform, VEOCI users have found it highly effective to contract with VEOCI to assist with the implementation of additional plan management solutions. As an example, additional Program Management hours may include PMPs and certified planners to assist DPS and/or jurisdictions with the expansion of services past the initial scope of EOP/COOP Planning, and HMP hosting. Furthermore, some of our largest customers have included funds in their annual contracts to provide surge staffing for dedicated part-time or full-time expertise particularly as state or Federal regulations are updated, even though all functionality allowing these updates is included with the VEOCI platform.

Agreed Upon Disposition: The Department accepts this clarification

CLARIFICATION QUESTION #3: Mobile Application Updates: How often is the mobile application updated? Is it updated in the two (2) week cycle?

GREY WALL SOFTWARE, LCC RESPONSE:
The mobile application falls within VEOCI's Agile development 2 week "sprint" methodology for updates.

Agreed Upon Disposition: The Department accepts this clarification

CLARIFICATION QUESTION #4: Legacy Data: Based on Exhibit J.2, what information will you need or expect from DPS for data migration?

GREY WALL SOFTWARE, LCC RESPONSE:
Excel data tables provided in J.2 for Audit Trails, BackUp Logs, and Relationships is adequate in its specificity for integration and/or migration. Specifics as to the data dictionary correlations will need to be provided by DPS once under contract.

Agreed Upon Disposition: The Department accepts this clarification

CLARIFICATION QUESTION #5: Data Migration and Relationships: In what format do you need or expect the data for migration? An Excel spreadsheet was provided in the solicitation.

GREY WALL SOFTWARE, LCC RESPONSE:
Excel spreadsheets are supported universally across VEOCI for administrators and end users. Training with Boot camp L1 & L2 includes the manipulation of these and how to process imports on your own as a "Planner" at the jurisdictional level. VEOCI can accept imports via both the provided Excel format as well as CSV or others as presented in J.2. The imports can be completed by VEOCI staff, or end users.

Relationships as outlined in the table of J.2 will need to be clarified for intent, final data layout, and end product views for plans themselves during contract negotiations. Some assistance is expect from DPS as to the extent of the data to be migrated, the timeframe for such prior to Kick Off and Deployment of the VEOCI platform, and/or final layout and visual elements to be displayed from the data.

Agreed Upon Disposition: The Department accepts this clarification